Paving the way for a successful Hong Kong Initial Public Offering (IPO)

Introduction:

Recently the price of a listed shell is at a high level, approximately HK$300 million for Growth Enterprise Market (GEM) and HK$ 600 million for a main board listed companies. As a result, this has aroused the interests of some SMEs looking into a possible listing of their companies in Hong Kong. Further, getting a listing status will not only enhance the reputation of the company but also raise additional funds for the company’s expansion. However, the process of going public is arduous and requires to comply with the Companies Ordinance, the listing rules, the Accounting Standards and Securities and Futures Commission (SFC) laws.

Mr Daniel Wan, a partner of Addleshaw Goddard (Hong Kong) LLP who specialises in Hong Kong IPOs, will tell you the key requirements and considerations for a company to go public in Hong Kong, provide you the practical hints on how to pave the way for a successful listing. Addleshaw Goddard (Hong Kong) LLP is one of the top 5 law firms acting for underwriters in terms of total number of successful Hong Kong IPOs in 2016 and 2017.
**Highlights:**

The speaker, Mr Daniel Wan will cover:

- An overview of current IPO market
- Is it the time for my company to go public? - Opportunities and Challenges
- IPO procedures and parties
- The requirements to get listed in Hong Kong
- Prospectus requirements
- Offering mechanism
- Suitability for listing
- Case sharing
- Practical suggestions and tips

**Target audience:**

Small and medium-sized enterprises (SMEs), accountants, corporate secretory, senior management serving privately held companies that are contemplating going public and lawyers, accountants and corporate finance staff planning to work in the IPO market

**Speaker Profile:**

Mr. Daniel Wan  
Partner  
Addleshaw Goddard (Hong Kong) LLP

Mr Daniel Wan is a partner of Addleshaw Goddard (Hong Kong) LLP. He specialises in Hong Kong IPOs. His clients included investment banks, investment funds, private and listed companies.

Daniel graduated from the University of Leicester, UK with a first class honours degree in law. Daniel was admitted as a solicitor of the High Court of Hong Kong and the Supreme Court of England and Wales, respectively.

Daniel has been involved in the Hong Kong IPO of various industries including department store, property development, port, infrastructure, insurance, medical, financial public relations, solar products, foundation, lighting, electric vehicles, aluminium products, photography, food, healthcare products, plant protection, building services, heat and power, civil engineering, interior design, game products, medical services, architectural and structural engineering, transport and logistics, property investment, construction machinery and vehicles, nonmetallic materials, semiconductors, plastic products, optical fibre cable products, building construction
and repair, maintenance, alteration and addition works. He has also advised on the listing of
the first project company on the Main Board of the Hong Kong Stock Exchange with the
waiver of the three years’ financial standards requirement. Daniel has previously worked in
Herbert Smith Freehills and Jun He Law Offices.

Daniel also gives courses and seminars to listed companies, investment bankers and other IPO
practitioners from time to time.

Seminar Details

Date: 16 June 2017 (Fri)
Time: 2:30pm to 5:30pm
Venue: MassMutual Asia Ltd., Training Room A, 7/F,
China Evergrande Tower, 38 Gloucester Road, Hong Kong
Medium: Cantonese

Cancellation: There will be no refund for cancellation of booking initiated by the applicant.
However, the registration may be transferred to another person from the
same company or organization at no extra charge, subject to the prior
consent of ICC-HK.

Seat Confirmation: Seat confirmation is based on receipt of payment on a first come, first
served basis.
Enquiry: Contact Ms. Kokko Ko at Tel: 2973 0060 or e-mail to: publn@icchkcbc.org

Registration fee

- HK$500/ person (regular)
- HK$400/ person ("early-bird" for public who register and pay on or before 31 May 2017.)
- HK$300/ person (for ICC-HK members)

Registration

Interested parties, please complete the registration form and return to Ms Kokko Ko via
publn@icchkcbc.org or fax to (852)2869 0360.
REGISTRATION FORM

Date: 16 June 2017 (Fri)

Time: 2:30 p.m. – 5:30 p.m.

Venue: MassMutual Asia Ltd., Training Room A, 7/F, China Evergrande Tower, 38 Gloucester Road, Hong Kong

Medium: Cantonese

CPD: Law Society CPD Points will be applied for

Subject: “Paving the way for a successful Hong Kong Initial Public Offering (IPO)”

Company: ___________________________ Date: __________

Address: ___________________________

As a matter of our practice, we intend to use your personal data provided by you and set out in this form for direct marketing of the services of International Chamber of Commerce - Hong Kong in relation to banking and financial services, arbitration, e-commerce, trade and investment, environment, competition, intellectual property and projection of the business interests of Hong Kong. However, we cannot so use your personal data without your consent.

Pursuant to Personal Data (Privacy) Ordinance, you have the right to ascertain whether we hold any of your personal data, access to such personal data and request us to correct such personal data.

Please sign in below signature box to confirm your consent to such use.

Registration fee:

☐ HK$ 500/ person (regular)
☐ HK$ 400/ person (“early-bird” for public who register and pay on or before 31 May 2017.)
☐ HK$ 300/ person (for ICC-HK members)

<table>
<thead>
<tr>
<th>Participant's information</th>
<th>Participant's information</th>
<th>Participant's information</th>
</tr>
</thead>
<tbody>
<tr>
<td>Name</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Position</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Department</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tel No.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>E-mail</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Signature</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

(E-mail address must be filled in. For extra participants over 3, please use a new registration form)

Total Payment: HK$ __________ (non member) HK$ __________ (ICC-HK member)

Payment Method:

**By cheque, please mark payable to:**

Int’l Chamber of Commerce – Hong Kong
(Please send your cheque to: Flat B, 8/F., Wah Kit Commerical Centre, 300 Des Voeux Road Central, Sheung Wan, Hong Kong)

**By bank transfer:**

Int’l Chamber of Commerce – Hong Kong
HSBC, 1 Queen’s Road Central, Hong Kong
Account No: 500-423736-001
(Please fax the bank-in slip to: 2869 0360 or e-mail to: publn@icchkcbc.org)

Please return this registration form to: Fax : 2869 0360, OR, e-mail to publn@icchkcbc.org for seats reservation, enquiry: Ms Kokko Ko at Tel: 2973 0060